High-energy Self-motivated Change agents External



Active Craving for significance. Craving for excitement. Seeking success. Fear of failure. Seeking involvement. Fear loneliness. Demanding to be heard. Seem to talk all the Demanding that others assist their endeavors. Competitive, confrontational, assertive, bossy time, and dominate conversations. "I can do it. Just give me the project. I'll Extroverted, expressive, entertaining. organize the tools and people to do it." Desire to be noticed, so spend inordinate time "See what I've done. Look at my accomplishon external, "image," impressions. ment. What I have achieved." Want to be the "center of attention," the "life of the party." People-pleasers. Self-sufficient, strong-willed, impatient. "We're going to do it my way, even if we have "I won't play if I can't be the leader." to bend the rules to get it done. "The end Often exaggerate and embellish in order to justifies the means." Expedience issues. make things appear more exciting. Everything is a "project." Undependable and do not always keep their Even their Christian life is viewed as a promises. Integrity issues. Quick to accuse other, make excuses, and project, as they look for techniques to make the Christian life work. blame-shift. They "control" by dominating, charging View the Christian life as social interaction ahead, and demanding that others of exciting "fellowship." They "control" by making alliances. do as they are told. People-oriented Task-oriented Relational Independent Craving for calm, serenity. Craving for correctness, accuracy. Seeking the status-quo. Fear change. Seeking to know all they can know. Demanding that things remain the same. Demanding what is "right and proper." "Don't make waves. Don't ruffle feathers." "I want to be right." Fear being wrong. Stubbornly hold on to what they are Attempt to get everything figured out. confortable with - their "comfort zone." "There's a right way to do everything." "Everyone must play by the rules." "I want to know what is going to happen." Hate surprises. Want everything predictable. Desire everything to be logical, organized. "I hate it when people mess up my plans and "I have to have time to think it through." routine." But they won't tell you. Demand the highest standards for themselves Stuff their feelings; stifle communication. and for others. Hard to please. Attitude of superiority. "I hate conflict. Don't want to offend anyone." Too quick to compromise. Take way of least Critical, fault-finding, censorious. resistance. Often trying to "correct" others. Worried about what others think. Suspicious, distrusting, cynical Compliant, complacent, "laid-back." Skeptical of anything they have figured out. Desire the Christian life to be conservative View the Christian life as doctrinal accuracy traditionalism where everyone gets along. and behavioral propriety. They "control" by demanding status-quo, They "control" by content - exhaustively Pensive by dragging feet, "silent-treatment." prepared and accurate. Reserved Less-active Self-conscious

Introspective

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